

BOLD TRAIL—CRM

ADDING CONTACTS INDIVIDUALLY AND BULK IMPORT

Adding Contacts Individually

- 1. Log in to your REMAX.NET. Under Apps Platform by BoldTrail.
- 2. Navigate to the **Contacts** tab on the left hand side.
- 3. Use the search bar at the top and select "Add Contact" to trigger the entry form help.insiderealestate.com.
- 4. Complete the fields (e.g., name, email, phone, address, tags).
- 5. Save the contact.
- 6. Optional: Assign to campaigns or tag for later follow-up.

Bulk Importing Contacts

- Log in to your REMAX.NET. Under Apps Platform by BoldTrail. Click MORE on the left side. Click LEAD ENGINE. Click BULK IMPORT square.
- 2. Initiate the **Bulk Import** workflow (often via "Import Contacts" or similar).
- 3. Click Let Us Handle It. Walk through steps.
- 4. Prepare your import file (e.g., CSV).
- 5. Upload the file to the system.
- Make sure under TAGS you put info you may want for categories. EX: MLS IMPORT 2025

7. It may take a couple of days for the import. After import the contact number may be higher then a few days drops number of contacts. This is due to going through duplicates.

IF YOU NEED ADDITIONAL HELP PLEASE REACH OUT TO KAREN OR GINA.